## **LOAN RATES**

Effective as of:

October 12, 2020

Vehicle Loans	APR¹ as low as	
New Vehicles 2018 & Newer with under 20,000 Miles  Up to Sticker Price or NADA Retail Value		
48 months	2.94%	
60 months	2.94%	
66 months	2.94%	
72 months <sup>2</sup>	3.19%	
<sup>2</sup> Loan amount must exceed \$15,0		
Used Vehicles 2017 or Newer with		
Up to NADA Retai		
48 months	2.99%	
60 months	2.99%	
66 months	2.99%	
Used Vehicles 2016 Model Year		
48 months	2.99%	
60 months	2.99%	
66 months	3.44%	
Used Vehicles 2015 Model Year		
48 months	2.99%	
60 months	2.99%	
Used Vehicles 2014 Model Year		
48 months	3.74%	
60 months	3.74%	
Used Vehicles 2013 Model Year		
36 months	3.59%	
48 months	3.74%	
Used Vehicles 2012 Model Year		
36 months	3.89%	
48 months	3.89%	
Used Vehicles 2011 Model Year		
36 months	3.89%	
48 months	3.89%	
Used Vehicles 2010 and older		
36 months	6.79%	
48 months	7.04%	
EXAMPLE: A \$20,000 loan for a term of 60 months with a 2.94% APR <sup>1</sup> , the monthly payment will be \$359.		
<sup>1</sup> Annual Percentage Rate (APR) based on Credit Score		
Rates Subject to Change Without Notice		



Consumer Goods	APR¹ a	s low as
Includes: fold-down campers, garden tractors, mopeds, scooters, computers, household goods, and appliances		
New Consumer Goods		
	20% down	0% Down
36 months	6.00%	7.00%
48 months	7.00%	8.00%
Used Consumer Goods		
	Wholesale	Retail
24 months	7.50%	8.50%
36 months	8.50%	9.50%
EXAMPLE: A \$20,000 loan with 20% down (\$16,000 financed) for a term of 36 months with a 6.00% APR1, the monthly payment		

EXAMPLE: A \$20,000 loan with no money down for a term of 36 months with a 7.00% APR<sup>1</sup>, the monthly payment will be \$618.

will be \$487.

Recreational Loans	s APR¹ as low as	
Includes: off road motorcyles, UTV's, ATV's, jet skis w/ trailers, and snowmobiles		
New 2018 & Newer Model Year		
72 months <sup>8</sup>	5.40%	
<sup>8</sup> Loan amount must exceed \$10,000 for 72 month term		
2016 - 2017 Model Year		
60 months	6.00%	
2014 - 2015 Model Year		
48 months	6.50%	
2013 & Older Model Year		
36 months	7.75%	
EXAMPLE: A \$10,000 loan for	a term of 60 months with a 6.00%	

EXAMPLE: A \$10,000 loan for a term of 60 months with a 6.00% APR<sup>1</sup>, the monthly payment will be \$194.

Personal Loans	APR¹ as low as
12 months	7.25%
24 months	8.25%
36 months	9.25%
48 Months	9.75%
60 months	10.25%

EXAMPLE: A \$3,000 loan for a term of 12 months with a 7.25% APR<sup>1</sup>, the monthly payment will be \$260.

## LOAN RATES

Effective as of:

August 19, 2020

Real Estate Loans	APR¹ as low as	
Home Improvement Loans		
Check with Loan Officers for	Exciting New Options	
Home Equity Line of Credit <sup>7</sup>		
Open End HELOC	3.50%⁴	
⁴This Annual Percentage Rate is a variable rate and is subject to change without notice.		
Rate = Prime rate minus 0.5%	(Floor rate of 3.50%)	
Closing Costs can range	from \$183-\$583	
	ım Monthly Payment = \$100.00	
Home Equity Loans Closed En (Up to 15 year amortization)	APR¹ as low as:	
5 year (60 month)	3.45%	
10 year (120 month)⁵	3.24%	
5.5 year balloon (66/180)	4.00%	
7 year balloon (84/180)	4.25%	
10 year balloon (120/180)	4.45%	
<sup>6</sup> CFCCU must be 1st mortgage		
EXAMPLE: A \$20,000 loan for a terr APR <sup>1</sup> , the monthly paym		
EXAMPLE: A \$100,000 balloon loan to 4.25% APR¹, there will be 83 monthly final payment of	y payments of \$753 and one	
<sup>7</sup> Payments do not include taxes an	d insurance premiums. The	
actual payment obligation may be greater.		
<sup>1</sup> Annual Percentage Rate (APR) ba		
Rates Subject to Change Without Notice		
First Mortgage Fixed Rate (Purchase or Refinance)		

Rates change daily -- Call for current rates



Overdraft Protection Line of Credit	
Line of Cre	edit 11.99% APR <sup>1</sup>
Minimum Monthly Payment = \$15.00	
Credit Card	ds APR¹ as low as
✓ No Annual Fee ✓ 25 Day Grace Period for Purchases ✓ No Balance Transfer or Cash Advance Fees	
MasterCard Classic <sup>3,</sup>	5.25%⁴
MasterCard Platinum MasterCard Gold⁵	9.9% APR <sup>1</sup> 11.9% APR <sup>1</sup>
<sup>3</sup> For Qualifying Members	<sup>5</sup> Foreign Transaction Fee = 1% of each foreign transaction in U.S. Dollars

⁴This Annual Percentage Rate is a variable rate and is subject to change without notice. Rate = Prime Rate + 2%

	Other Lending	Services
企	Be sure to ask your loan officer about our inexpensive and convenient payment protection and insurance products	
EQUAL HOUSING OPPORTUNITY	<b>V</b> Debt Protection	
	✓ GAP (Guaranteed Asset Protection)	
	✓ Mechanical Breakdown Insurance	
	✓ VPP (Vehicle Protection Plan)	
	rent Prime Rate	3.25%
Ler	iding Offices	Phone No.
Downtown	C.F. (Main Office)	319-266-7531
C.F. Indust	rial Park Branch	319-277-3690
Waverly (C	UNA Mutual) Office	319-483-2241

Online <u>www.cfccu.org</u>

All Loans Subject to Approval